Provision of Extra Care Services at Tatton Gardens

# **Procurement Option**

Above threshold Open Tender

## New or Existing Provision

Tatton Gardens, in Chorley scheme is a new Extra Care service, consequently there is no existing contract in place.

## **Estimated Contract Value and Funding Arrangements**

Up to £1,125,000 per annum, £5,625,000 for a maximum of 5 years. (there is no historic spend data, as this is a new service).

## **Contract Duration**

The initial period of 2 years with an option to extend the contract beyond the initial term for any period(s) up to a maximum of a further 3 years.

# Lotting

N/A

# **Evaluation**

Quality Criteria 60%

Financial Criteria 40%

Social Value will form 10% of the quality criteria and will focus on the following objectives:

- Promote training and employment opportunities for the people of Lancashire
- Raise the living standards of local residents

# **Contract Detail**

Extra Care Housing offers a real alternative to residential care by providing selfcontained flats, communal facilities and on site domiciliary care and support which is available to all tenants. Extra Care Housing offers independent living by providing services and support that are flexible and responsive to people's changing needs.

Tatton Gardens is a new Extra Care scheme located in Chorley which will provide services for older people. It is due to open around April / May 2022.

The Council recognises the unique nature of Extra Care Housing and the need to ensure that there is a 24 hour staff presence on site. This will be funded via a core/background service and the provision of planned care packages for service users with care needs.

We are proposing to procure a single provider, who will become the "onsite provider" to deliver care services at Tatton Gardens. The budgetary spend for the new contract will be split into two parts:

- payment towards the cost of the background care and emergency service
- spot purchase arrangements to deliver planned care as and when required. It should be noted that service users are able to choose any provider to deliver their planned care.

Pseudo dynamic purchasing system (PDPS) for the provision of children's home services

### Procurement Option

The proposal is for Lancashire County Council to procure a pseudo dynamic purchasing system (PDPS) which establishes a list of approved children's home providers based on robust selection criteria.

Lancashire County Council will lead the procurement and intends to allow access to the PDPS to Blackpool Council and Cumbria County Council.

### New or Existing Provision

Existing – the current agreement will expire on 31 July 2022. Existing placements will continue on the current contract's terms and conditions whilst the child remains in the placement identified within the existing agreement until the child reaches eighteen.

New placements will be called off under the new PDPS.

## **Estimated Annual Contract Value and Funding Arrangements**

The current annual spend via Lancashire's children's homes flexible agreement is approximately £28,000,000 per annum with an additional £3,000,000 per annum via block contracts for children's homes. The current annual spend for Cumbria County Council is approximately £19,000,000 per annum; and for Blackpool Council is approximately £16,000,000 per annum.

The estimated annual contract value for the PDPS allows for cost increases during the term.

The estimated annual contract value for placements made by Lancashire County Council is £35,000,000 – £45,000,000 depending on demand.

The estimated annual contract value for placements made by Cumbria County Council is £24,000,000 – £28,000,000 depending on demand.

The estimated annual contract value for placements made by Blackpool Council is £18,000,000 - £22,000,000 depending on demand.

The total estimated annual contract value is therefore £77,000,000 - £95,000,000.

### **Contract Duration**

The PDPS will be let for 10 years. Call-off contracts will include initial periods, break points and potential extensions configured to balance stability of care and manage service provider performance.

### Lotting

The PDPS will establish two categories, which are referred to as "tiers" for the PDPS, as explained in the Contract Detail section below.

### Evaluation

Applicants will be required to confirm which of the tiers they are applying for within their application.

Selection criteria for both tiers will focus upon OFSTED registration & rating, technical and professional ability, economic and financial standing and applicants must have at least one home which meets the requirements within the location boundary.

When applying to be a tier 1 provider, applicants will be required to meet further OFSTED requirements and take part in a competitive process based on quality and price submissions.

The applicants with the highest overall scores will achieve a place on tier 1. Applicants who meet the requirements for tier 1 will be ranked from highest to lowest with the highest scoring applicants offered a position in tier 1.

The Authority intends to appoint up to 20% of the applicants who are eligible under the minimum selection criteria to tier 1. This is anticipated to be approximately 10 providers. This may change during the term of the agreement depending on demand and capacity of tier 1 providers up to a maximum of 20% of the successful providers.

Service Contracts will be awarded following an assessment of service delivery proposals based on the requirements of the specification; this will include service specific requirements and an assessment of price. The PDPS will allow for a range of call off methods including mini competition and direct award.

Individual placements will be commissioned by each accessing local authority. The accessing local authority will be responsible for following the published call off process and will assess placement offers to ensure that the service delivery proposals meet their service specific requirements.

## **Contract Detail**

The purpose of the PDPS is to support the Council to fulfil its sufficiency duty in relation to accommodation for Children Looked After (CLA) and to improve outcomes for this vulnerable group of children. The PDPS will assist the Council to improve the availability of suitable residential placements at the right time and right location, delivering the right support for Lancashire's children.

The Authority will work collaboratively with tier 1 providers aiming to overcome some of the challenges in sourcing high quality, good value placements.

Those providers who are not successful in obtaining a place on tier 1 but otherwise meet the tier 1 selection criteria (i.e. successful but not within the top 20%) will be placed in tier 2 and added to the tier 1 reserve list in the order they were ranked. Providers on the tier 1 reserve list may be invited to join tier 1 where certain predetermined objective criteria are met.

Tier 2 will be made up of the remaining providers who meet the selection criteria.

The PDPS will allow new providers to join at specified periods throughout the course of the agreement and allow existing providers to add new types of provision. It is expected that this will be every 3 months for tier 2 and annually for tier 1 (unless otherwise stipulated by the Authority). New applications for tier 1 will be evaluated by the council on the basis of objective criteria which will be published with the procurement documents.

The membership of tier 1 is expected to be reviewed on an annual basis (unless otherwise determined by the Authority). The decision may be made to move a tier 1 provider to tier 2 if their performance is considered to be below tier 1 expectations, the criteria for which will be set out in the tender documents. However, if the tier 1 provider no longer meets the tier 2 requirements, they will be suspended from the PDPS.

The PDPS is expected to commence on 1 August 2022.

Contract for the Provision of an Early Support Emotional Health & Wellbeing Service

# **Procurement Option**

Above Threshold Open Tender

## New or Existing Provision

The current framework ends 31<sup>st</sup> March 2022

## Estimated Contract Value and Funding Arrangements

LCC funding £1,100,000 per annum and School's Forum Funding £0 - £200,000 per annum (this is funding that has been ringfenced for this service and will be fully confirmed in December 2021). Total contract value £5,500,000 - £6,500,000

## **Contract Duration**

Initial period of 36 months with the option to extend the contract by any number of agreed periods up to a maximum of 5 years including the initial term, depending on reviews of funding and need.

### Lotting

To ensure the continuity and consistency of the interventions this is a Lancashire wide Service to be delivered by one Service Provider.

## Evaluation

Quality Criteria	80%
Price Criteria	20%

Social Value will account for 10% of the quality criteria and the objective will primarily focus on promoting equity and fairness for children and young people of Lancashire.

Tenderers will be invited to submit a price per intervention made.

## **Contract Detail**

The objectives of the service, as delivered by the service provider, are to:

 Contribute to building resilience amongst children and young people and their families to enable them to manage emotional challenges and difficulties safely within their home environment and lay down the foundations for good mental health without the need for ongoing targeted or specialist support;

- Ensure appropriate emotional health and wellbeing interventions are delivered to achieve sustainable positive change for the child(ren)/ young person(s) and their family.
- Improve family relationships, leading to sustainable improvement in outcomes for the child(ren)/young person(s);
- Reduce the need for crisis-led/ statutory services in these families in the short, medium, and long term.
- Contribute to addressing need, (including assessment), and utilising referral processes for the safeguarding of children and young people.

The Service will be procured as a Contract with one provider being appointed. Volumes for service delivery are estimated based on historic usage. Referrals will be made from the Contract through a Request for Support form with an assessment, submitted to LCC's Children and Family Wellbeing Service (CFW).

The council recognises the requirement to encourage third sector organisations, who do not readily have access to funding setup costs, to bid, whilst ensuring full payment will only ever be made based on the achievement of meaningful results. Therefore the successful service provider will receive a fixed fee element of the anticipated annual contract value of 60% at the beginning of each year, and the 40% balance of the price per intervention shall be paid at the conclusion of each intervention, only following confirmation and evidence of the outcomes as set out in the Service Specification.

The Provision of Services for the Acceptance and Composting of Green Waste Arising in the Administrative County of Lancashire and Blackpool.

## Procurement Option

Above Threshold Open Tender.

### New or Existing Provision

Existing provision. Sixteen contracts are currently in place, with 12 contracts expiring 31/03/22 and four contracts expiring 31/03/22 with a 12 month extension available.

#### Estimated Contract Value and Funding Arrangements

The estimated value of the contract is £1.7 million per annum, £10.2 million over the maximum term.

This will be funded, as currently, from the Waste Service revenue budget.

#### **Contract Duration**

Initial contract term of 3 years (1st April 2022 to 31 March 2025) with an option to extend beyond the initial term for a maximum of a further 3 years in 12 monthly increments.

#### Lotting

A contract will be let for each district council footprint, including Blackpool, with both kerbside collection and household waste recycling centres (etc) material, included together in each contract. 13 contracts will be let in total.

#### Evaluation

Quality Criteria 10%Financial Criteria 90%

The Quality Criteria will include mandatory social value requirements, whilst Financial Criteria will be evaluated on the basis of gate fee plus transport costs. Tenderers will be requested to bid in line with a robust specification and contractual terms and conditions and therefore it was agreed that additional quality criteria (over and above social value) was not required, resulting in a higher financial weighting being applied.

## **Contract Detail**

The tender is for the acceptance and composting of un-shredded green garden waste, (which excludes kitchen waste) principally from:

• Household kerbside collections undertaken by, or on behalf of, the waste collection authorities and Blackpool Council; and

 Household waste recycling centres and similar sites provided by LCC and Blackpool Council; AND • Any other similar green waste whose disposal LCC or Blackpool Council may be responsible for, eg parks, grounds maintenance, etc.

The green waste will be delivered by LCC, Blackpool Council and / or the waste collection authorities and / or their contractors. Blackpool Council is included as part of the Joint Working Agreement for waste.

Sixteen individual contracts are currently in place

i) 12 contracts covering the district kerbside collections of West Lancashire, Chorley, South Ribble, Preston, Fylde, Wyre, Lancaster and Ribble Valley, the unitary authority of Blackpool, plus LCC and Blackpool household waste recycling centres, expire on 31/03/2022 with no further extensions available.

ii) 4 contracts covering the district kerbside collections of Pendle, Burnley, Hyndburn, Rossendale expire on 31/03/2022 with a further 12 month extension available. It is not intended to take up the final 12 month extension of these contracts.

The intention is to issue one tender covering the administrative county of Lancashire, plus Blackpool, for all kerbside collected and household waste recycling centre material.

The successful tenderer for each contract will provide a licensed facility for the receipt and composting of green waste, either directly delivered into the composting facility itself, or alternatively delivered into a transfer station, in which case tenderers will be responsible for the transportation to and composting of the green waste at a composting facility.

LCC will retain an option to buy / obtain compost (finished product) for resale, eg through its network of household waste recycling centres.

Currently most district councils charge a fee for the collection of green waste. It should be noted that once enabled, the Environment Bill may mandate free kerbside collections of green waste, which is likely to increase the tonnages being collected by waste collection authorities. However, any increase is likely to be largely offset by a reduction in the same material which is currently being delivered to household waste recycling centres, where no fees are levied.

Provision of Equipment, Installation and Maintenance Services for Urban Traffic Management Control Systems

### **Procurement Option**

Above Threshold Open Tender

### New or Existing Provision

Existing – current contract end date 31/03/2022

## Estimated Contract Value and Funding Arrangements

£2million to £3million per annum (Dependant on the future capital allocation of projects and inflation factors.)

Estimated Total Contract value: £20 million to £30 million

The revenue and capital-based funding arrangements will be through the Highways Service.

## **Contract Duration**

Initial period of 6 years with an option to extend the contract beyond the initial term to a maximum of a further 4 years.

# Lotting

N/A

In order to ensure consistency of service provision, a single provider is required for all elements of service delivery including supply, installation and ongoing maintenance of the traffic signals within Lancashire.

#### Evaluation

## Quality Criteria 50%

50% Financial Criteria 50%

As part of the above Quality Criteria, Social Value will be included covering a minimum of 10% and will be aligned to the Lancashire Social Value Policy objectives.

## Contract Detail

The current contract for the Provision of Maintenance Services for Urban Traffic Management Control Systems (UTMC) has been in place since the 1<sup>st</sup> April 2015 and is due to end on 31<sup>st</sup> March 2022.

The contract is required to maintain a range of traffic signal and intelligent transport systems as part of the county council's assets. These include:

- Traffic Signal Equipment for Junctions including signalised roundabouts
- Puffin, Pelican, Toucan, Equestrian standalone crossings
- Wig wag signals
- Automatic Traffic Count Equipment
- Vehicle Activated Signs (VAS) including Over-Height Vehicle Detection Systems

There are currently 352 junctions, 322 standalone crossings, 3 wig wag signals, 3 over head warning detection sites and 101 VAS signs.

The central activity is for the contractor to respond to faults of various kinds, including out of hours and emergency situations within certain timescales, depending upon the seriousness of the situation. There are also similar timescales to repair or fix the faults. The contractor is also required to switch off and cover over sites when Traffic Management activities in Lancashire need this to happen.

The other main activity is undertaking an annual inspection of each site called a Parodic Inspection. This is where the overall asset condition is captured and certain electrical safety checks are undertaken, plus an inspection for any faults or problem with the traffic signal operation that may not have been reported previously.

In addition, activity may include the supply and installation of new equipment that is associated with a range of new capital projects or schemes.

Finally, the contract will also provide an option of professional service for UTMC design activites associated with timely response to traffic signal operational matters. This may include developing the signal controller operational specification forms to undertaking on site validation, signal time fine tuning, and on-site work as examples.

The contract will be an NEC 4 Term Service Contract.

Legionella Risk Assessment & Water Temperature Monitoring

## **Procurement Option**

Above Threshold Open Tender

## New or Existing Provision

Renewal of existing service requirements currently under contract but due to expire in March 2022.

### Estimated Contract Value and Funding Arrangements

The combined contract value is worth £3.4m over four years. This value split across each contract is as follows:

Legionella risk assessment Contract A (North) – £1.1m Contract B (South) – £1m Water temperature monitoring Contract C (North) – £645,000 Contract D (South) – £617,000

The service providers for contracts A & B will also sign a sub-contract agreement with Lancashire County Scientific Services (LCSS) for the provision of water sample testing. The value of this testing is estimated at £1.4m over four years, split across both contracts.

All spend will be funded via existing maintenance budget with schools paying into the service through the PROP Scheme.

### **Contract Duration**

Each contract will commence on 1st March 2022 and last for two years with the option to extend, as many times as the council deems necessary, to a maximum of two additional years.

## Lots

The future service provision will be split into four contracts.

Contract A – legionella risk assessment for premises in the North of the County,

Contract B – legionella risk assessment for premises in the South of the County,

Contract C – water temperature monitoring for premises in the North of the County,

Contract D – water temperature monitoring for premises in the South of the County,

Contracts A and B, and Contracts C and D will provide a back-up service provision in the event that a service provider is suspended, requires additional support or is terminated.

## Evaluation

The contracts will be established by evaluating service providers against the following criteria:

Stage 1: mandatory and discretionary grounds to ascertain suppliers' financial, technical capability and ability to demonstrate their experience in operating in compliance with Industry standards. Each tenderer must pass this stage before proceeding to stage 2.

Stage 2: the tender bids will be evaluated on.

- 60% technical, quality, and social value
- 40% schedule of rates

The highest scoring tenderers in each contract area will be awarded a contract. Tenderers will be provided with the opportunity to detail their area of preference in the event they are successful in multiple contracts. Due to the back-up provision in the contract, the same service provider will not be awarded both North and South contracts for the same service requirements.

To avoid a conflict of interest between the risk assessment and water temperature monitoring, the council will not award Contracts A and C (North), and Contracts B and D (South) to the same service provider. The council will award each contract based on the service provider that offers the best value to the council and is open to working with up to 4 different service providers if required.

### Contract Detail

The council's bespoke service contract will be used for all four contracts. Each contract will include a step-up clause to cover resilience in service area back-up. A sub-contract for LCSS will also be included for Contracts A & B for the purposes of water sample testing.

Legionella Remedial Works Framework

## **Procurement Option**

Above Threshold Open Tender

# New or Existing Provision

New framework agreement to formalise the existing works provisions that are coordinated via ad-hoc provisions in accordance with the Council Standing Orders.

#### Estimated Annual Framework Value and Funding Arrangements

Estimated project value is for £460k per annum, although this may fluctuate depending on ongoing maintenance of assets, use and age of assets, and available funding streams.

The reactive remedial works (lot 1) will be funded via maintenance budget and is estimated to be  $\pounds 160k$  per annum, with the average reactive works costing  $\pounds 106$  per call-out.

The planned remedial works (lots 1 and 2) will be funded from revenue and capital funding, released through two annual allocations, estimated to be £300k per annum. The average planned remedial works cost is circa £7,600 per project.

#### **Contract Duration**

The framework will commence on 1st March 2022 with a duration of four years, with no option to extend. The council does not provide any commitment to volume or value of work obtained via the framework and can cease using the framework at any time during this four year period.

Two call-off contracts for reactive and planned improvement work with values of up to £10k (lot 1) will be let for an initial period of two years with an option to extend multiple times and for any duration not exceeding two additional years (total of four years). All call-off contracts under the framework will have a 30-day no-fault termination period, exercisable by the council.

Each call-off contract for planned improvement works over £10k (lot 2) will last the duration of the respective works being called off. No mini-competitions will be issued following the expiry of the framework agreement in 2026, or earlier at the council's discretion.

### Lots

The framework agreement will have two lots.

- Lot 1 legionella reactive and planned improvement works up to £10k. Two contracts will be awarded based on a geographical split of all assets in Lancashire (North vs South). Each contractor will provide a back-up works and services provision in the event one contractor cannot supply. In the event a contractor is required to be replaced, the council will conduct a mini-competition with all framework contractors to select a replacement contractor.
- Lot 2 legionella planned improvement works over £10k. All planned works over £10k will be awarded via a mini-competition process inviting all

framework providers. Lot 2 framework providers will also be invited to bid for any future Lot 1 contracts if they become available during the term of the framework.

### Evaluation

The framework agreement will be established by evaluating contractors against the following criteria:

Stage 1: mandatory and discretionary grounds to ascertain suppliers' financial, technical capability and ability to demonstrate their experience in operating in compliance with Industry standards. Each tenderer must pass this stage before proceeding to stage 2.

Stage 2: the tender bids will be evaluated on.

- 60% technical, quality, and social value
- 40% schedule of rates

The highest scoring tenderers will be awarded a place on the framework and invited to bid for future works. It's expected that six mechanical contractors will be appointed to the framework. The two highest scoring tenderers will also be allocated a contract under Lot 1.

## **Contract Detail**

The council has a need to establish a framework for legionella remedial works for both reactive and planned improvement works. There are currently no existing LCC work contracts available nor is there scope within existing frameworks to call off.

A framework will be established with six competent mechanical contractors that have working experience and expertise in legionella remedial works. All framework contractors will be invited to bid for works estimated to be over £10k. There is no intention to set an upper limit to the value of works, however it's expected that only a small percentage of call-offs will ever be greater than £60k.

Additionally, as part of the tender exercise, two contractors will be awarded a geographical area to provide reactive call-outs and planned works up to £10k in value. Each contractor will also provide back-up provision for each other in the event one is unable to perform their contractual obligations for their area. The Lancashire area will be split geographically North and South, aligning with other Design & Construction service contracts. This approach also aligns with Design & Construction's mechanical, electrical and construction reactive and planned improvement works framework.

The council has developed a Framework Agreement specifically for this works provision. Future call-offs under both lots will be based on the JCT 2016 Minor Works Contract with appropriate amendments to suit the scope of the projects and the council's legal necessities.